



TRUE SKY: CUSTOMER HIGHLIGHT

Goodwill

A LEADING NON-PROFIT ORGANIZATION DEDICATED TO CREATING EMPLOYMENT OPPORTUNITIES AND STRENGTHENING COMMUNITIES USES TRUE SKY TO STREAMLINE BUDGETING, FORECASTING, AND REPORTING WHILE IMPROVING FINANCIAL VISIBILITY, ACCOUNTABILITY, AND COLLABORATION ACROSS DEPARTMENTS.

INITIAL CHALLENGES

- Existing systems could not easily support complex requirements or changing assumptions
- No ERP integration, requiring manual exports and reconciliation
- Budget revisions and scenario planning were time-consuming
- Revenue forecasting across donations, grants, retail and fundraising was difficult
- Compensation planning and cash flow reporting remained highly manual

THE SOLUTION

- Centralized budgeting by department, program and location
- Collaborative input with automatic organizational consolidation
- ERP integration to reduce manual work and reconciliation
- Configurable workflows, approvals, and audit trails

THEIR TESTIMONIAL

"We are very happy with the True Sky product. Support is great and the company is very willing to work within our requirements and meet our goals, all for a reasonable price. I like how True Sky uses Excel as the front-end user interface. Nearly everyone is familiar with Excel, so end-users have very little trouble learning how to use the system. Also, the solution is very customized to our company's business and budgeting process."

**POWERFUL
TOOL**

**DYNAMIC
INTEGRATIONS**

**ROBUST
IMPLEMENTATION
PLAN**

**TAILORED
SUPPORT**

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