



TRUE SKY: CUSTOMER HIGHLIGHT

Food Production

A COMMERCIAL BAKERY THAT SUPPLIES PRODUCT TO LEADING FOODSERVICE, FOOD MANUFACTURING AND RETAIL ORGANIZATIONS USES TRUE SKY FOR BUDGETING, FORECASTING AND REPORTING TO INCREASE ACCURACY, GAIN VISIBILITY, AND INCREASE COLLABORATION ACROSS THEIR ORGANIZATION.

INITIAL CHALLENGES

- Managing multiple spreadsheets from multiple managers for annual budget and quarterly forecast process
- Forecasting sales data by customer and SKU with variable and standard costs
- Difficulty consolidating spreadsheets
- Unable to efficiently manage the workflow process between multiple people

THE SOLUTION

- Financial and Sales Models for robust budgeting, forecasting and reporting
- Seamless integration to the ERP and BI solution
- Easy-to-use interface to involve all required managers and people; data tools for all managers to provide quality information
- Unlimited versioning to prepare for “what if” scenarios

THE EXPERIENCE

“We have developed this product over the past five years and have gone from only sales budgeting to financial reporting and this year to more detailed financial budgeting alongside building our standard costs for the upcoming year. The version control with budgeting and forecasting is a true winner. The team at True Sky is stable and true professionals.”

**POWERFUL
TOOL**

**DYNAMIC
INTEGRATIONS**

**ROBUST
IMPLEMENTATION
PLAN**

**TAILORED
SUPPORT**

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