



## **TRUE SKY: CUSTOMER HIGHLIGHT**

# **Independent Medical Clinics / Healthcare**

**A large, independent multi-specialty medical group with over 45 offices in New York State uses True Sky to manage their expense budgeting and complex compensation planning efforts for over 4,000 employees.**

### **INITIAL CHALLENGES**

- Managing a complex budgeting process in Excel and FRx Forecaster for more than 200 cost centers
- Manual data transfers
- Inability to properly budget compensation costs (their largest expense)
- Limited ability to push down expense and compensation costs

### **THE SOLUTION**

- Financial and Compensation Models for robust budgeting, forecasting and reporting
- Seamless integration to the ERP
- Extremely happy end users with one interface for all budgeting and reporting needs
- Detailed compensation planning for 4000+ employees
- Ability to allocate costs down to location and specialties
- Drill-down functionality to data in ERP and other system(s) (e.g., inventory)

**POWERFUL  
TOOL**

**DYNAMIC  
INTEGRATIONS**

**ROBUST  
IMPLEMENTATION  
PLAN**

**TAILORED  
SUPPORT**

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