



# TRUE SKY: CUSTOMER HIGHLIGHT

## Commercial Bakery / Food Production

A commercial bakery that supplies product to leading foodservice, food manufacturing and retail organizations uses True Sky for budgeting, forecasting and reporting to increase accuracy, gain visibility, and increase collaboration across their organization.

### INITIAL CHALLENGES

- Managing multiple spreadsheets from multiple managers for annual budget and quarterly forecast process
- Forecasting sales data by customer and SKU with variable and standard costs
- Difficulty consolidating spreadsheets
- Unable to efficiently manage the workflow process between multiple people

### THE SOLUTION

- Financial and Sales Models for robust budgeting, forecasting and reporting
- Seamless integration to the ERP and BI solution
- Easy-to-use interface to involve all required managers and people; data tools for all managers to provide quality information
- Unlimited versioning to prepare for “what if” scenarios

**POWERFUL  
TOOL**

**DYNAMIC  
INTEGRATIONS**

**ROBUST  
IMPLEMENTATION  
PLAN**

**TAILORED  
SUPPORT**

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