



Take Control of Your Budget

Sales and Revenue Forecasting with True Sky

Your business is constantly changing, so it is important that you have an accurate and up-to-date sales forecast to manage the business efficiently. Managing this process with Excel spreadsheets can be very time consuming; the manual process of collecting, reviewing, consolidating and distributing data to various stakeholders can lead to data inaccuracies and other issues.

With True Sky, you spend less time on administrative aspects of the budget so you can analyze trends, perform what-if analysis and have a complete picture of your business.

Solution Highlights

- Easily integrate data from your CRM, ERP or other electronic data source
- Involve department managers, sales managers and people who know their customers and the sales landscape the best
- Transform your sales pipeline into visual dashboards and reports
- Improve data accuracy and version control
- Continue to use the familiar Excel interface, but without limitations

Take Control of Your Budgeting Process with True Sky

- Reduce the time and effort your budget contributors spend on the process
- Minimize administrative effort while increasing quality
- Provide decision makers with meaningful information so you can reduce risks and avoid surprises

Leverage the
Power of Excel

Empower the
Finance Group

Facilitate
Knowledge